Youth In Need served 23,258 children, teens and family members in 2012.

2,462 youth received counseling services; 75% showed significant improved functioning and decreased symptoms.

81% of Head Start children headed to Kindergarten met or exceeded developmental expectations.

297 youth found a SAFE HAVEN at our emergency youth SHELTER.

1,298 elementary school STUDENTS from at-risk neighborhoods participated in SAFE before- and after-school ACTIVITIES; 70% IMPROVED ACADEMIC SUCCESS.

263 YOUTH in serious crisis FOUND SAFETY through Safe Place.

795 mobile and stationary Safe Place businesses serve the St. Louis metropolitan region.

7,374 children and family members received educational, developmental and social service support to strengthen families and prepare children for Kindergarten.

53 youth LEFT FOSTER CARE to PERMANENT FAMILY situations, a 38% increase from 2011.

410 youth LEFT THE STREETS to find SAFETY.

117 pregnant or parenting teens received prenatal care, parenting education and counseling.

795 mobile and stationary Safe Place businesses serve the St. Louis metropolitan region.

1,082 community volunteers donated 15,066 hours of service.

Donors contributed $1.2 MILLION in support of Youth In Need’s programs and services.

Supporters donated $534,046 in goods and services, including school supplies, clothing and educational items.

THANK YOU!!

THANK YOU!!

THANK YOU!!
2012 Financial Report

Revenue

- Grants (49%)
- Government Contracts (40%)
- United Way (2%)
- Fees and Earned Income (1%)
- Contributions (7%)
  (including net special events)
- Miscellaneous (1%)

Expenses

- Total Program Services (86%)
- Management and General (12%)
- Fundraising (2%)

Revenue

- Grants $ 8,876,954
- Government Contracts $ 7,155,719
- Contributions (including net special events) $ 1,282,046
- United Way $ 368,966
- Fees and Earned Income $ 244,783
- Miscellaneous $ 78,698

Total Revenue $ 18,007,166

Expenses

- Early Childhood Programs $ 9,816,593
- Community Youth Development $ 1,390,723
- Outclient Counseling $ 1,888,419
- Emergency Shelter $ 848,539
- Transitional Living Program $ 789,513
- Foster Care Program $ 488,308

Total Program Services $ 15,222,095

- Management and General $ 2,136,201
- Fundraising $ 426,539

Total Expenses $ 17,784,835

2012 Year-End Net Assets $ 4,525,582

Financials are based on audited results for the year ending Dec. 31, 2012. Audited results are from Youth In Need’s auditors Brown Smith Wallace, LLC.

Annual Roll of Giving

We gratefully recognize our passionate and generous supporters!

To see a complete list of our donors, please visit our website at www.youthinneed.org. Click on “News & Events” and then “Publications.”

There, you will find the following donor lists:
- Annual Roll of Giving
- Mission Champions and Visionary Leaders
- Memorials and Tributes
- Annual Event Sponsors
- James A. Braun Champion of Children

Thank you for believing in the power of potential!

Head Start Annual Report

As part of our grant with the U.S. Department of Health & Human Services Administration for Children & Families, Youth In Need’s Head Start and Early Head Start programs produce an annual report of activities each year.

A full report of Youth In Need’s Head Start and Early Head Start enrollment and program activities can be found on our website at www.youthinneed.org. Click on “News & Events” and then “Publications.”

Head Start by the Numbers...

St. Charles, Lincoln, Warren and Montgomery Counties

Head Start Enrollment
Total number of children served: 510

Early Head Start Enrollment
Total number of children served: 426 children and 30 pregnant mothers

Parent Volunteers
Total number of parent volunteers: 1,182

St. Louis City

Head Start Enrollment
Total number of children served: 490

Early Head Start Enrollment
Total number of children served: 157 children and 1 pregnant mother

Parent Volunteers
Total number of parent volunteers: 520
Gandhi said, “You must be the change you wish to see in the world.” But he did not follow that statement with, “Don’t worry. Change is easy.” The undeniable fact is: Change is hard. It’s a lesson in flexibility and perseverance—something our children and families know all too well.

At Youth In Need, perhaps the greatest reward as service providers is the privilege of being with our clients on their journey as they face adversity, undergo change and emerge stronger, happier and healthier.

For Youth In Need’s clients, change and transition happens in the biggest and smallest of ways. A homeless teenager has a warm bed to sleep in for the first time in months. An elementary school student works with his counselor to overcome the affects of abuse he suffered at the hands of his father. A teen mom goes from being scared and alone to having a support system as she gives birth to her healthy child. A New American family doesn’t find their new city as intimidating with the help of their Head Start Family Educator.

Many of the children and families at Youth In Need find themselves without the support that many of us take for granted. Youth In Need’s dedicated team of 350-plus staff, who are on the front lines, working daily with clients, often step in to play the role of supportive family, friend and caregiver.

Our clients weren’t the only ones experiencing change in 2012. Youth In Need prepared for one of the biggest changes the agency had experienced in nearly 25 years: the retirement of President and CEO Jim Braun. As you can imagine, a transition of this magnitude required a lot of planning, preparation and even good-byes.

We were thrilled to announce Pat Holterman-Hommes, who previously served as Chief Program Officer, as Jim’s successor. Pat’s tenure at Youth In Need rivals Jim’s, so the transition in leadership is already proving to be seamless.

In this year’s report, you’ll read about the impact the agency has had on more than 23,000 children, teens and families. That impact is possible thanks to an extremely dedicated staff, Board of Directors, donors and volunteers. Because of you, we are able to help children and families reach their full potential. Thank you!

Patrick S. Sullivan 2012 Board Chair
FEBRUARY
Youth In Need mourned the loss of long-time friend and supporter Frank Martinez, who passed away on Feb. 25 at the age of 83. Widely known in the community for his volunteer work, Frank began volunteering with Youth In Need in 1988. With his tool box in tow, Frank performed a variety of repair jobs at the Emergency Shelter. Soon after, Frank joined Youth In Need’s Board of Directors. When Youth In Need received funding to begin its Transitional Living Program (TLP) group home in 1991, Frank and his wife Charline purchased the home on Third Street in St. Charles and rented it to Youth In Need at their cost, ultimately donating the home to Youth In Need. Frank often celebrated the holidays with the TLP youth, sharing meals and giving gifts. In fact, through the generous support of his wife, Charline, his children, and his many family and friends, Youth In Need was able to establish the Frank F. Martinez Educational Assistance Fund to ensure his legacy continues to make an impact.

MARCH
• The 25th annual Celebration of Youth honored event founders Carol Conoyer and Cathy Gloiser on March 24 at Ameristar Casino Resort Spa and raised more than $400,000 in support of agency programs and services.

APRIL
• The youth at the Transitional Living Program (TLP) group home learned how to build a business and created a mock company called TLP Potentials. The business’ first project was a bake sale to raise money for a group home activity.
• Potentials Resale Boutique, Youth In Need’s first social enterprise, celebrated its first anniversary, which included a donation drive, games, prizes and, of course, shopping discounts. The store also held Fashion with a Passion, a runway show benefiting Youth In Need, where models hit the runway to show resale-inspired fashion. The event raised $9,000 in support of the programs and services at Youth In Need.

MAY
• Girlfriends for Good, volunteer group extraordinaire, raised more than $10,000 at its second annual trivia night to benefit Youth In Need on Friday, May 18 at the Machinists’ Hall in Bridgeton. More than 20 teams battled it out for trivia bragging rights while enjoying a silent auction and a chance to win two Southwest Airlines tickets as part of the $5 Raffle.
• The Community and Children’s Resource Board of St. Charles County held its sixth annual Shower of Love on May 17 and 19. Volunteers collected new baby care items at grocery stores throughout St. Charles County, raising $85,000 in items. Youth In Need is one of the organizations that benefits from the drive, with the much-needed supplies going to the agency’s Teen Parent Program.
• After months of planning, preparation, reporting and documentation, Youth In Need earned its four-year re-accreditation from the Council on Accreditation (COA)! This “seal of approval” identifies Youth In Need as a provider that has met high performance standards and has made a commitment to stakeholders to deliver the very best quality services.

JUNE
The St. Louis City Head Start and Early Head Start program celebrated its 11th annual Parent Award Banquet at the historic Bevo Mill in South St. Louis. Parents who were actively involved in their child’s education received a certificate for their dedication to the
program, and special awards were given to two parents who made a significant impact on the program.

JULY

The students in Youth In Need’s Out-of-School Time program at Farragut Elementary showcased what they learned during an eight-week robotics course. The students learned how to assemble and program their robots and then tested to see how each robot ran.

AUGUST

• Youth In Need’s 15th annual Golfing for Youth Benefit Tournament was held on Aug. 6 at Whitmoor Country Club, raising more than $116,000.
• Youth In Need’s annual Adopt-A-Class drive collected school supplies to keep classrooms stocked for another year of learning. The supplies also helped prepare school-aged children in programs for the start of another school year. More than 40 businesses and individuals donated more than $26,000 in school supplies.
• The national Safe Place program unveiled its new logo. Youth In Need is the program’s largest provider in the country with 795 stationary and mobile sites that help children and teens in crisis.

SEPTEMBER

• The United Way of Greater St. Louis began its annual fundraising campaign on Sept. 4 with a goal to raise $72 million. Youth In Need also kicked off its internal United Way campaign and invited staff to support the United Way. Staff pledged $23,488 to the campaign, which is a $2,500 increase from the previous year. The United Way’s annual campaign video also featured a success story from Mallory, a former Youth In Need client who has built a successful and happy life with her family. Youth In Need is a United Way agency and received nearly $370,000 in 2012.

NOVEMBER

• Waco, Youth In Need’s animal assisted therapy dog, was reassigned to work in the Montgomery County Head Start and Early Head Start program. Always the consummate professional, Waco has settled in well!
• Future Leaders – Youth In Need (FLYIN), Youth In Need’s young professionals group held its annual trivia night on Nov. 16 at Syberg’s on Dorsett, raising more than $6,000.

DECEMBER

• Many local businesses, individuals, schools and community groups participated in the agency’s annual holiday drive, adopting programs and children during the holidays. Radio station 93.7 The Bull held its third annual Boatload of Toys drive at Chesterfield Mall. The station also held a Santa Jam concert at The Pageant, where concert-goers donated toys for a chance to meet the show’s headlining country artist.
• Youth In Need unveiled P3 (pronounced P-Cubed), the agency’s new mission-centered and outcome-based quality improvement framework. The three Ps stand for Powering Potential and Performance—all in order to achieve the best possible results for clients and stakeholders.
• Youth In Need named Amy Putzler as Vice President of Human Resources to replace Tricia Topalbegovic, who was promoted to Chief Program Officer. Amy has worked as an HR professional at Youth In Need for 11 years, managing many aspects of the HR department, including employee relations, compensation and benefits as well as recruitment and training.
• Youth In Need’s contract with Area Resources for Community and Human Services (ARCHS) came to an end, concluding the agency’s provision of the Out-of-School Time Program in several St. Louis City Public Schools.
Youth In Need Celebrates Retiring CEO, Welcomes Successor

It was a transition 25 years in the making!

In 1988 Youth In Need was in its infancy at just 14 years old. The agency employed approximately 25 full-time staff and had an annual budget of nearly $500,000 with a handful of programs centered on services for runaway and homeless youth, including counseling and shelter services.

It also was the year the Board of Directors wisely decided to hire Jim Braun as the agency’s third President and CEO.

During Jim’s tenure, the agency has grown to serve more than 23,000 children, teens and families and now employs more than 350 full-time staff. Also during this time, Youth In Need added Head Start and Early Head Start services, increasing its service area from St. Charles County to a six-county service region. Now, the agency operates more than 40 locations and offers a wide range of programs for children and youth, pre-birth to 21, and their families.

Not long after Jim joined Youth In Need, Pat Holterman-Hommes signed on to complete her internship at the agency’s Emergency Shelter. She then worked as a Youth and Family Therapist and program supervisor for the Cornerstone program. After several other supervisory roles, she became Vice President of Youth Programs and finally Chief Program Officer.

So who would be better to take the reins of this organization than someone with a tenure rivaling Jim’s, someone who had already shared deeply in the organization’s history and mission?

Answer: No one but Pat. And in early 2012, the Board named Pat as Jim’s successor, allowing the organization a year to make plans for the transition.

Of course, we couldn’t let Jim leave without a send-off befitting a man who dedicated 25 years of his life to one organization. Joined by Jim’s family, friends and colleagues, we threw Jim a party in November that celebrated his accomplishments, thanked him for his years of service and congratulated him on his retirement. We also created the James A. Braun Champion of Children Fund in his honor. This fund was established to champion Youth In Need’s continued pursuit of exceptional service to the children, youth and families served by the agency each and every day. The fund will provide financial support for developing best practices, improving program quality, and exploring new mission-related services and products.

Already six months since taking the helm with a steady hand, Pat will be the first to tell you that she has big shoes to fill.

“My goal is to carry on and build on the great work Jim did to develop such a strong organization,” Pat said. “We have wonderful employees, and the impact in the community is tremendous.”

Always a man of many words, Jim did not disappoint when he took to the stage during his retirement celebration in November.

Jim (left, as Robin) and Pat (right, as Batwoman), promised staff they would dress as the caped crusaders if Youth In Need met its United Way fundraising goal.

Recipient of COA’s four-year accreditation for quality programming and practices

“ Youth In Need is a solid organization with exemplary programs and practices.”
— COA Review Team
Community Involvement

Youth In Need’s supporters donated more than $1.2 million dollars to support the agency’s programs and services in 2012. And they also gave incredible amounts of time and hundreds of thousands of dollars of donated goods to keep programs running at their best.

Volunteers

In 2012, 1,082 individuals volunteered 15,066 hours to programs throughout Youth In Need. The Independent Sector estimates the value of one volunteer hour is $21.79. Using this value, Youth In Need’s volunteers donated $328,228 worth of time and services in 2012.

Whether volunteers commit to a long-term project or just have a few hours to give, their impact is great. Last year, volunteers did everything from serving on Youth In Need’s Board of Directors, young professionals group and event planning committees to building hygiene kits for homeless youth, planting and weeding in the Monsanto Fund Science Discovery Garden and making dinner for the youth at the Emergency Shelter. Whether the project was big or small, all of our volunteers touched the life of a child or family in some way.

Safe Place

Many of our volunteers and donation drive organizers come to Youth In Need through our Safe Place program. As the largest provider of Safe Place in the country, Youth In Need has partnered with nearly 800 mobile and stationary sites to offer a temporary haven to children and teens in crisis. These youth friendly businesses are an entry point for youth to access any number of services at Youth In Need and throughout the community. In 2012, 263 youth received help through a Safe Place location.

In-Kind Donors

Having more than 40 locations that serve more than 23,000 children, teens and families means it takes plenty of supplies to keep programs running smoothly.

Donors—everyone from individuals and businesses to schools and community organizations—have collected everything from toiletries and cleaning supplies to household items, clothing and school supplies for the children and families Youth In Need serves.

In 2012, supporters donated $534,046 in goods and services. More than 40 businesses and individuals participated in the annual Adopt-A-Class drive, collecting $26,663 in supplies, while nearly 100 donors contributed to the holiday drive, raising $158,470 in items to enhance programs.

Youth In Need also extends a sincere thanks to 93.7 The Bull and its third annual Boatload of Toys drive, which ensured that every program, child and family received some form of holiday assistance. The drive was held over three days in the parking lot of Chesterfield Mall, where DJs Mason and Remy camped out and filled nearly 10 boats with toys and educational items for Youth In Need.

A Donation Drive by the Numbers...

Just how much toilet paper is that?

We try to track and quantify all of the items donated to Youth In Need. Sometimes, we’re just amazed by the sheer volume, but we’re always touched by the generosity.

Here’s a quick look at the donations Youth In Need received from St. Elizabeth Ann Seton’s May Bag It (Bring and Give It) event.

- 155 rolls of paper towels
- 620 rolls of toilet paper
- 73 cleaning supplies
- 12 personal hygiene items
- 74 packages of crayons and markers

- 2 tubs of construction paper
- 162 glue sticks
Youth In Need relies on charitable support of the community to deliver much-needed services. The Children’s Partnership Program is one way community members reach out to Youth In Need and enjoy annual sponsorship benefits.

We extend many thanks to Youth In Need’s 2012 Children’s Partners for their generous support. Because of you, thousands of children, teens and families have access to the programs and services that provide crisis prevention, intervention and transition.

### 2012 Children’s Partners Make a Difference

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### Champion Partners

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### Guardian Partners

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<td>JM Family Enterprises, Inc.</td>
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### Trustee Partners

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### Patron Partners

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