From the Board Chair and President and CEO

We recently received a letter from Sierra, a former client who described the impact Youth In Need had on her adolescence.

She wrote: “Throughout the course of my high school career, I was in Youth In Need’s care and custody. Regardless of my past circumstances, poor decisions and one humbling experience after another, I stumbled into a group of people who refused to give up on me. It was the strangest thing I had ever experienced in my life. Youth In Need helped build my foundation, and I am truly grateful. Thank you for your individual approach, kindness, sincerity and unconditional support. It is an important part of my story and has contributed to whom I have become as a person.”

As service providers, volunteers, board members, staff, donors and organizations we often ask: “How am I making an impact?”

Whatever our role, the answer is important to us because we want to be sure that we’re making a difference in our community—that our time, talent and treasure has improved something for someone. And while impact is sometimes hard to quantify on an individual basis, we do not waiver from our goal to help every child and family we touch find hope and build positive futures.

As we think about that word “impact,” we recognize and are deeply grateful for your generous support. Because you’ve chosen to share your generosity with Youth In Need, our community reach is that much greater.

In 2008, we served 10,568 clients, a record number for the second year. That’s 96 kids who transitioned from living on the streets to safe shelter. More than 1,500 children achieved learning milestones and prepared for a transition to kindergarten, while more than 1,000 older children living in high-risk neighborhoods increased their learning through before- and after-school programs. Pregnant teens found support through the Teen Parent Program, and 157 of those teen parents had healthy pregnancies and deliveries.

In addition, our recently completed audit shows Youth In Need’s fiscal strength continues to remain an organizational asset. We maintained, and in some cases, increased our financial stability by using our resources, and your support, wisely. Compared to 2007, we increased our cash position and net assets—certainly an accomplishment in a tough economy.

Most important, we ensured continued quality and effectiveness of services and renewed our four-year accreditation from the Council on Accreditation. This rigorous review process assures clients, donors and key stakeholders that Youth In Need is providing the highest quality of services and managing the organization in the most fiscally responsible way. We also met all of the quality standards for the United Way of Greater St. Louis and the Better Business Bureau Wise Giving Alliance.

The year was clearly successful in many ways. But stories like Sierra’s are those that bring us the most pride. And we know that they are possible because of you—donors, board and committee members, event sponsors, event attendees, volunteers, and friends.

To all of you, please accept our sincerest gratitude for always being there to help us positively impact the children and families we serve.

Carolyn Koenig
Board Chair

Jim Braun
President & CEO

Community Impact

Working with Families
Impacts Counseling
Staff Member

“Walking into my office every day, I never know what I am going to encounter in counseling sessions. I watch survivors of abuse grow, find their voice, make a stand, and regain a sense of control. I watch youth who want to end their lives find new meaning and the strength to keep fighting for something better. I watch families build connections with each other as they learn that their capacity to love one another is greater than they ever could have imagined. It is truly a gift to be a part of this process, and I am thankful that Youth In Need creates the opportunity for such incredible healing.” —Melanie Rodman, Youth and Family Therapist, Counseling Staff

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Are you interested in remembering Youth In Need in your will or trust? If so, please contact Rob Muschany, Vice President of Development and Marketing, at 636-757-9348.
A Year in Review

JANUARY

• Youth In Need’s President and CEO Jim Braun received the National Network for Youth 2008 Executive Leadership Award for Excellence. Each year, the award recognizes a member organization’s significant contributions to the field of youth services. “Jim’s tireless work has created a safe haven for youth...,” said Victoria Wagner, National Network for Youth President and CEO. “St. Louis should be thankful that Jim is an instrumental part of their community.”

• The AT&T Foundation awarded Youth In Need a $7,000 AT&T Excelerator competitive technology grant to fund the redesign and development of Youth In Need’s Web site. AT&T honored Youth In Need and many local and state lawmakers at a special celebration luncheon on Jan. 18 at the Columns Banquet Center in St. Charles.

FEBRUARY

• Youth In Need’s Monsanto Fund Science Discovery Garden won a national Youth Garden Grant award from the National Gardening Association (NGA). Youth In Need’s garden was chosen from more than 700 children’s gardens across the country to receive the prestigious award. “National Gardening Association is proud to support this terrific kids’ garden,” said Michael Metzler, NGA President. “Youth In Need’s program was selected because of a demonstrated commitment to actively and creatively engaging youth in the gardening process and to improving the community.”

MARCH

• The 21st annual Celebration of Youth broke another record, raising more than $290,000 for the agency’s children, teens and families. The event honored Brenda and Maurine Newby on March 15 at the Ameristar Casino Resort Spa.

• Youth In Need celebrated National Safe Place Week with an open house at the Emergency Shelter on March 19. The open house served as a thank-you to Safe Place supporters in the community, including the more than 250 businesses that serve as Safe Place sites.

APRIL

• The Community and Children’s Resource Board of St. Charles County held its second annual county-wide baby shower on April 10. Shower of Love benefited teenage parents throughout St. Charles County with the hope that relieving some of the stresses for teenage parents will reduce the incidence of child abuse, a situation often perpetuated by emotional and financial stress in high-risk populations. Volunteers collected diapers, wipes, formula, baby food, clothing, bottles and cash donations. Youth In Need was one of five fire organizations that benefited from the drive.

• Youth In Need received re-accreditation from the Council on Accreditation (COA). The re-accreditation process occurs every four years, and Youth In Need has been COA-accredited since 2004. Through this accreditation, the agency met multiple standards of excellence for both administrative practices and services provided. Youth In Need submitted a comprehensive self-study to COA in January 2008. This self-study, along with questionnaire and site visit results, were reviewed to ensure the agency’s implementation of COA’s standards. Meeting these standards, and receiving accreditation, tells clients, donors and other key stakeholders that Youth In Need is committed to providing the highest quality services.

• KTIV Fox’s 2 Janis Murray broadcast her live Home Garden segment from Youth In Need’s Monsanto Fund Science Discovery Garden on April 30. Three volunteer master gardeners worked with children in the Head Start program to plant elephant ear bulbs around the pond. The activity focused on involving children in garden planting and educational information on planting and caring for summer bulbs.

MAY

• Youth In Need dedicated its Monsanto Fund Science Discovery Garden on May 4 with a community celebration and an afternoon of activities for the entire family. The dedication included remarks from President and CEO Jim Braun, presentation of gifts to Monsanto Fund, a closing song from children in Youth In Need’s Head Start program and the release of 100 butterflies into the garden’s landscape. Guests also enjoyed educational presentations, story telling, face painting, garden crafts, games and a petting zoo.

JUNE

• Youth In Need launched its new Web site, which replaced the agency’s 7-year-old site and further enhanced Youth In Need’s ability to connect with its increasingly wide-spread number of clients. The site featured updated graphics; a reorganization of information to make services easily accessible and identifiable to clients; tip sheets and resources for children and teens; Intranet capabilities to connect Youth In Need’s staff and secure online donation functions. The site also included a content management system. An AT&T Excelerator competitive technology grant from the AT&T Foundation funded the site’s redesign.

JULY

• The Saint Louis Science Center joined Youth In Need at a Safe Place site. More than one million guests visit the Science Center each year, making the Science Center an excellent Safe Place partner to help children and teens in crisis. “Because the Science Center is family-friendly, centrally located, and open seven days a week, it makes sense for us to offer assistance to children and teens in need,” said Martí Cortez, Senior Vice President for the Science Center.

AUGUST

• Youth In Need celebrated the completion of its So Every Child Has a Future Capital Campaign. Youth In Need raised $2.6 million in gifts and pledges in support of the agency’s first-ever capital campaign, which was launched in 2005. The campaign set out to better serve at-risk children through the purchase of the Scheidegger Family Youth In Need Center; to allot more funds to serve the community’s most vulnerable children, teens and families; and to build an endowment fund to sustain Youth In Need long into the future.

• Seven area Target stores partnered with Youth In Need to provide a St. Charles County National Night Out celebration on Aug. 5. Hundreds of Youth In Need’s client families enjoyed a free barbecue dinner, courtesy of Target. Other activities included a bicycle safety course, a fire truck, K-9 and mounted police demonstrations, bounce house, National Safe Place booth, child identification kits and instructions and free family gift bags. National Night Out is an annual celebration across the country that focuses on crime and drug prevention. Target was an exclusive sponsor of the 25th annual event.

• More than 200 golfers supported Youth In Need’s children and families at the 11th annual Golfing for Youth Benefit Tournament on Aug. 11 at Whitemoor Country Club. Sponsorships, live and silent auctions, donations and player registrations raised approximately $90,000.

SEPTEMBER

• Youth In Need dedicated the Campus Head Start and Early Head Start Center in honor of Virginia Boshcort and her husband Bud (deceased). The Sept. 18 dedication reception honored Virginia’s generous donations to the agency’s capital campaign. Children enrolled at the Center sang songs for Virginia, including “Happy Birthday” in honor of her 90th birthday, which was the same day as the dedication.

• Patricia Hunter, Senior Director of Out-of-School Time Programs, was a co-recipient of a 2008 Lights On Afterschool award on Oct. 23. The National Afterschool Association organized the nationwide Lights On Afterschool event to rally support for and call attention to the importance of after-school programs.

• Youth In Need mourned the loss of two friends. Dana Noonan, Lincoln County Head Start Area Manager, passed away after a 3½-year battle with cancer. Since August 1998, Dana worked in Youth In Need’s Head Start program as a home visitor and area manager. She led a team of home visitors and was part of the larger Lincoln County team, including the Troy Head Start Center. John Mahon, a Youth In Need board member since 2005, also passed away after a long battle with cancer. Youth In Need remembers these dedicated friends and colleagues for their service to the children, teens and families Youth In Need serves.

• The third annual State Farm Insurance Charity Scramble broke a record and raised approximately $25,000 for Youth In Need. Thirty foursomes played at the Missouri Bluffs Golf Club, presented by Tile Sponsor ServiceMaster Clean.

• Youth In Need dedicated the Transitional Living Program (TLP) home in honor of Charline and Frank Martinez, two long-time volunteers and donors, with a special reception on Oct. 14. Frank Martinez served on Youth In Need’s board of directors for many years. Charline and Frank also purchased the TLP house for Youth In Need.

NOVEMBER

• Youth In Need dedicated the Emergency Shelter to Mr. Jerry and Mary Daniels, and Mary and Erika Joaquim on Nov. 11. Both couples made generous gifts to the agency’s capital campaign.

• More than 100 guests attended Youth In Need’s annual Thanks for Giving volunteer and donor recognition reception on Nov. 19. In addition to thanking all of the year’s donors and volunteers, a special ceremony recognized several outstanding supporters with volunteer and philanthropy awards. Youth In Need celebrated the United Way of Greater St. Louis’ campaign victory. The campaign topped its original goal of $65.5 million by nearly $3 million, raising $68.4 million—a tremendous accomplishment given the tight economy.

DECEMBER

• Youth In Need’s Holiday Drive collected more than $40,000 in gifts for children, teens and families participating in the agency’s programs. Thanks to generous donors and volunteers, children had lasting memories of the holiday season.

2 Youth Update
Memorials and Tributes are a meaningful portion of the individual gifts Youth In Need receives each year. We appreciate the following donors who remembered Youth In Need even as they reached out to friends and loved ones in times of joy and sorrow. (The list includes gifts received between Jan. 1 and Dec. 31, 2008, and does not include brick purchases.)

Children’s Partners

Youth In Need gratefully thanks its 2008 Children’s Partners. In return for their donations, they received special marketing benefits. The 2008 roster of Children’s Partners raised more than $109,000 in support of Youth In Need’s programs and services.

Visionary Leaders Giving Society

Youth In Need’s Visionary Leaders Giving Society recognizes benefactors that have embraced the agency’s mission and supported the organization with extraordinary generosity.

Donors are invited to join upon:

 wiring Investment in Youth In Need’s annual fund with cash totaling $100,000 or more (as of Dec. 31, 2008).

Investing with smaller gifts to Youth In Need’s annual fund that cumulate and reach the $100,000 threshold (as of Dec. 31, 2008).
Financial Report

Financials are based on audited results for the year ending Dec. 31, 2008.

**Revenue**
- Grants (50%)
- Government Contracts (36%)
- Capital Campaign (3%)
- United Way (3%)
- Client Fees (1%)
- Contributions (including net Special Events) (7%)

**Expenses**
- Program Services (68%)
- Management & General (10%)
- Fundraising & Capital Campaign (2%)

**Total Revenue** $13,306,120

2008 Year-End Net Assets $3,894,685

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Businesses Partner as Safe Place Sites

Youth In Need became the regional provider of Project Safe Place in 2006. Safe Place is a national program, headquartered in Louisville, Ky. Safe Place operates in 40 states, partnering with local businesses to provide “safe places” for children and teens experiencing crisis. Youth In Need gratefully acknowledges its community Safe Place partners—businesses that are committed to making every neighborhood safe for children and teens. Youth In Need gained 57 new businesses as Safe Place sites in 2008. To enroll your business, contact Karen Sieve at 636-757-9345.

New Safe Places Sites in 2008

1st Financial Federal Credit Union, Hazelwood
1st Financial Federal Credit Union, St. Charles
1st Financial Federal Credit Union, Wentzville
American TV, St. Peters
Blessed Savior Lutheran Church
Central County Fire and Rescue, Station 1
Central County Fire and Rescue, Station 2
Central County Fire and Rescue, Station 3
Central County Fire and Rescue, Station #4
Central County Fire and Rescue, Station #5
Community Council of St. Charles County
Community Fire Protection District #1
Community Fire Protection District #2
Community Fire Protection District #3
Crooked Tree Coffee House
Deer Creek Dental
Edward Jones/Paul Ora, Financial Advisor
Exit Show-Me Realty
Fairmount Baptist Church
Great Slate
Heartland Bank, St. Charles
Immanuel Lutheran Chapel, St. Louis
James S. McDonnell Planetarium
Larri Chiropractic
Lindell Bank, St. Charles
Lindell Bank, St. Peters
Lutheran Senior Services, Breeze Park
Moen Iowa
Parkview Gardens Florist and Greenhouse
River City Rascals
Professional Baseball
St. Charles City Hall
St. Charles Fire Department #1
St. Charles Fire Department #2
St. Charles Fire Department #3
St. Charles Fire Department #4
St. Louis Arch Bishops Office
ShowMe Aquatics & Fitness
St. Joseph Health Center St. Charles County
Youth Activity Park
St. Louis Science Center
St. Peter Lutheran Church
State Farm Tom Wehde Agency
T. Allden’s Civic Services Diner
The Pet Doctor
Thompson Plumbing
UMB, Clayton Road
UMB, Dobson Road
UMB, Gravois Bluffs
UMB, North Kirkwood Road
UMB, South Lindbergh
UMB, South Woods Mill Road
UMB, Wanghawen
Vetcare Animal Hospital
Wharf Pharmacy

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**Expenses**

- Early Childhood Programs $7,497,385
- Community Youth Development $1,195,954
- Emergency Shelter $931,556
- Transitional Living Program $764,850
- Foster Care Program $322,070
- Incident Counseling $304,740
- Cornerstone $16,184

**Total Program Services** $13,012,739
- Management & General $1,313,586
- Fundraising $275,691

**Total Expenses** $12,821,996

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**Event Sponsors**

Youth In Need’s events are an agency cornerstone. It is with much appreciation that we thank the donors, sponsors and attendees who’ve contributed to their success.

**CELEBRATION OF YOUTH**

Premier Sponsor - $10,000
Bouttaerd Aerascopy
The Newbury Group

Platinum Sponsor - $5,000
Centene Charitable Foundation
Mary and Rick Lesh
McCarty Building Company
Maurice Newbury

Gold Sponsor - $2,500
Enterprise Bank & Trust
FlightSafety International
Foothills PetCare Company
Southwest Airlines
Ssm Health Care

Silver Sponsor - $1,500
Acropolis Investment Management Emigrant
Jackson Brothers
Mpkg

Ryan C. Ros and Associates, LLC
The Lovenbaum Center Partners
Welsh Flumes & Luz

Bronze Sponsor - $500
Baue Funeral Homes
CMN & Associates
Corporate Group, Inc.
First Capital Animal Hospital
Ford & Hamlin
Gallop, Johnston & Neuman, L.C.
Cathy and Tom Dorcher
Jackson Consultants
Veronica and Leo Tugay
Dr. Michael and Carol Conoyer
Honoray Lucy Rauh and Elizabeth Rauch
Susan and David Rentfrow
Peggy and Jerry Ritts Family Fund
Roleman Furniture
Thompson Columns
Jim and Barbara Unger
Lauret and Ray Van der Velt

**BATTLE of the BRAINS TRIVIA NIGHT**

Trivia Round Sponsor
Anne and Hadar Lending Group

American Home Lending Group

GOLFING for YOUTH

Presenting Sponsor - $10,000
Smyth Stone

Eagle Sponsor - $2,800
Centene Charitable Foundation

Birdie Sponsor - $1,800
Brow Smith-Ytiv, L.L.C.
Commerce Bank

Cart Sponsor - $1,500
Land Technologies/Martin Rapp

**Contributions (including net Special Events)**

$897,636

**Grants**

$6,541,802

**Government Contracts**

$4,717,775

**Capital Campaign**

$369,231

**United Way**

$331,512

**Client Fees**

$101,540

**Miscellaneous**

$54,777

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Youth In Need is grateful to the donors, sponsors and attendees who’ve contributed to their success.

**Youth In Need’s Development Office**

April Delehaney, Director
Bob Bertolino, Senior Director, Development
Tricia Topalbegovic, Associate Director
Michelle Gorman, Event Coordinator
Mark Solari, Director of Communications
Lateefah Watson (City Head Start)
Tracy LaMartina (Head Start West)
Paula Walters, Director, Development & Marketing
Gregory Rupp, Director, Marketing & Communications
Donald Kalicak, Senior Director, Development
Willard R. Harrell, Director, Development & Marketing
Margaret Feldewerth, Director, Development
The Conway Group
Tom Centorbi, FFAC, Executive Sponsor
Fran Ventimiglia, Corporate Partner
Blaine Vandy, Jiffy Lube/All Pro Delivery
John Winemiller, D & L Roofing
Advisory Board
Gary Dye, Executive Director

**Executive Management Team**

James S. Bolen, President & CEO
Pal Hollister-Hommes, Chief Program Officer
Mark Novak, Chief Financial Officer
Linda Armstrong, Vice President, Head St. City
MichelleConnor-Giarrizzo, The Group Operations
Robert MacIntyre, Vice President, Development & Marketing
Dave Hatfield, Director of Development
Tico Tolpadronic, Vice President, Human Resources
Reli Resources, Senior Director, Financial Services
April Delehaney, Senior Director, Quality Improvement

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**Revenue**

**Expenses**

**Total Revenue** $13,306,120

**Total Expenses** $12,821,996
Volunteers and product donations make a tremendous impact on Youth In Need’s bottom line, offering labor to complete much-needed projects and items to support program learning and operation.

Volunteers contribute their talent in many ways throughout the year. They work one-on-one with clients; provide administrative support; offer professional expertise; beautify the Monsanto Fund Science Discovery Garden and complete facility improvements.

Product donors are equally important, as they provide the agency with new, tangible goods that offset budgetary pressure within programs. The annual school supply and holiday drives are two of the largest drives Youth In Need holds.

2008 Highlights:
- Number of volunteers: More than 550 individuals
- Number of volunteer hours: More than 6,000
- Total value of new product donations: More than $202,000
- Adopt-A-Class Drive: More than $5,000 in supplies collected
- Holiday Drive: More than $40,000 in toys, clothes and games collected for 2,000 children, teens and families

Believing in the power of potential, Youth In Need’s mission is to provide nurturing environments and educational opportunities so children, youth and families will find safety and hope, achieve their goals, and build a positive future.