3,958 youth received counseling services in office- and school-based settings

$1.4 MILLION
Donors gave more than $1.4 MILLION to support Youth In Need’s mission

Youth In Need served 10,821 children and youth in 2016

Youth In Need scored a 95% SATISFACTION rating from YOUTH and FAMILIES who received services in 2016

Our STREET OUTREACH PROGRAM transitioned 284 HOMELESS AND RUNAWAY YOUTH to safety

295 youth found a SAFE HAVEN at our emergency youth SHELTER

253 YOUTH in serious crisis FOUND SAFETY through Safe Place

91% of infants, toddlers and preschoolers met or EXCEEDED AGE-APPROPRIATE DEVELOPMENTAL MILESTONES

94% of youth developed CRITICAL LIFE SKILLS in our Transitional Living Program

Supporters donated $519,773 in goods and services, including school supplies, clothing and educational items

880 Safe Place locations serve the St. Louis metropolitan region, with 54 new locations joining in 2016

Counseling staff delivered more than 26,000 HOURS of individual and group counseling sessions

Nearly 600 community members volunteered in the agency, while Head Start and Early Head Start parents volunteered 187,751 hours within their program

47 PREGNANT or PARENTING TEENS received PRENATAL CARE, PARENTING EDUCATION and COUNSELING

4,239 children and family members received educational, developmental and social service support to strengthen families and prepare children for Kindergarten

Head Start and Early Head Start served 201 CHILDREN with DIAGNOSED DISABILITIES in our INCLUSIVE LEARNING ENVIRONMENTS

91% of infants, toddlers and preschoolers met or EXCEEDED AGE-APPROPRIATE DEVELOPMENTAL MILESTONES
2016 Financial Report

Revenue

Grants (66%)
Government Contracts (25%)
Contributions (6%)
(including net special events)
United Way (3%)

Expenses

Total Program Services (89%)
Management and General (9%)
Fundraising (2%)

Revenue

Grants $17,133,181
Government Contracts $6,386,315
Contributions (including net special events) $1,629,829
United Way $647,366
Fees and Earned Income $47,212
Miscellaneous $31,965
Total Revenue $25,875,868

Expenses

Early Childhood Programs $16,391,758
Counseling $3,008,640
Transitional Living Program $1,110,390
Emergency Shelter $813,040
Community Youth Development $627,906
Foster Care Program $827,759
Total Program Services $22,779,493
Management and General $2,415,587
Fundraising $476,646
Total Expenses $25,671,726

2016 Year-End Net Assets $6,045,243

Financials are based on audited results for the year ending Dec. 31, 2016. Audited results are from Youth In Need’s auditors Brown Smith Wallace, LLC.

Annual Roll of Giving

We gratefully recognize our passionate and generous supporters!

To see a complete list of our donors, please visit www.youthinneed.org. Click on “News & Events” and then “Publications.”

There, you will find the following donor lists:
• Annual Roll of Giving
• Mission Champions and Visionary Leaders
• Memorials and Tributes
• Annual Event Sponsors

Thank you for believing in the power of potential!

Head Start Annual Report

As part of our grant with the U.S. Department of Health & Human Services, Administration for Children & Families, Youth In Need’s Head Start and Early Head Start programs produce an annual report of activities each year.

A full report of Youth In Need’s Head Start and Early Head Start enrollment and program activities can be found on our website at www.youthinneed.org. Click on “News & Events” and then “Publications.”

Head Start and Early Head Start by the Numbers...

Grant 7050 | Serving St. Louis City
Early Head Start Enrollment: 78 children served
Parent Volunteers: 4 parent volunteers

Grant 0007 | Serving St. Louis City and St. Louis County
Early Head Start Enrollment: 147 children served
Parent Volunteers: 44 parent volunteers

Grant 10153 | Serving St. Louis City and St. Louis, St. Charles, Lincoln, Warren and Montgomery Counties
Head Start Enrollment: 629 children served
Early Head Start Enrollment: 768 children served
Parent Volunteers: 1,326 parent volunteers

We gratefully recognize our passionate and generous supporters!

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• Mission Champions and Visionary Leaders
• Memorials and Tributes
• Annual Event Sponsors

Thank you for believing in the power of potential!
For more than four decades—43 years to be precise—Youth In Need has been building on the strengths of children, youth and families so they find safety, hope and success in their lives. That’s a long time, and it’s humbling to think about the sheer number of people who have been helped in that time. And without a doubt, numbers and data that show the kind of impact this agency has in our community are critical. In fact, some of those impressive statistics are on the front page of this report.

The numbers, though, only tell half the story. The other half lies in the life-changing personal stories at the heart of our mission. Recently, our Transitional Living Program had a visit from a former client from more than six years ago. “J.D.” wanted to talk to the youth because he knew they were struggling with the rules, the structure and staff expectations for making progress in school and work. He knew because he’d been there, and it was a big reason why, at 25, he had a steady job and was training to be a phlebotomist.

- Every time he sees a Safe Place sign, he knows that is where his life actually started feeling safe…Youth In Need’s Emergency Shelter.
- Every time he goes to learn something new about budgeting and money, he remembers glimpses of what staff taught him.
- When he thinks about his life now, he knows that it would’ve taken a totally different turn had Youth In Need not been a part of his life.
- He remembers well how staff made him feel important and valued…like he could be something.
- Most importantly, he loved the fact that whether at the Shelter or the Transitional Living Program, staff made him feel like he was part of a family.

In 2016, Youth In Need helped more than 10,000 children and youth—each one was and is indeed part of our family. They are the reasons why the board, staff and management team can stay so focused on the Youth In Need mission. And we know they are also why you, our community of supporters, so generously give your own time, talent and treasure in support of that mission. Thank you!

Fran Ventimiglia
2016 Board Chair
**JANUARY**

**Future Leaders-Youth In Need (FLYIN)**, Youth In Need’s young professionals group, held its annual “Not Your Grandma’s Trivia Night,” which raised more than $6,500 for the agency’s programs.

**FEBRUARY**

Youth In Need was awarded an additional $200,000 as part of Head Start East’s Early Head Start Child Care Partnership grant. The additional funds support Youth In Need’s child care partners in improving their learning spaces, enhancing technology in their work and providing screening and assessment materials.

**MARCH**

- **Chelsea Clinton**, daughter of Democratic presidential candidate Hillary Clinton, spoke at a “Working Moms Roundtable” at Urban Sprouts Child Development Center, one of Youth In Need’s Head Start East child care partner sites. **Mary Kessler**, Youth In Need’s Child Care Partnership Director, was also part of the roundtable. Chelsea Clinton shared her mother’s stance on early childhood education by emphasizing the importance of access to affordable and accredited child development facilities.

- **Youth In Need’s Transitional Living Program** moved into its new group home on Elm Street in St. Charles. In addition to the large lot, the new house offers the program additional recreational space, bedroom suites for male and female youth and a larger overall open floor plan. Youth In Need celebrated with an open house that included a dedication recognizing Frank and Charline Martinez’s donation of the program’s first group home on Third Street in 1991.

- The 29th annual **Celebration of Youth** honored longtime Board member and supporter **Pat Sullivan** for his commitment to building a better community. With the incredible support of a deeply committed Cabinet and Steering Committee and a powerful video about a former Transitional Living Program youth named Parker, the event raised more than $530,000 in support of agency programs.

- **Youth In Need celebrated National Safe Place Week**, recognizing the many valued partners who work together to provide immediate help and safety for all young people in crisis. The St. Charles County Ambulance District (SCCAD) also joined the program with 14 stations and 35 emergency vehicles, which significantly expands accessibility for young people in all areas of St. Charles County.

**APRIL**

- The **Community and Children’s Resource Board of St. Charles County’s Shower of Love** drive collected more than $118,000 in baby care items for nine organizations—including Youth In Need—that serve teen parents and their children. Over the past 10 years, Shower of Love has raised more than $768,000 in donations.

- Volunteer group **Girlfriends for Good** held its annual trivia night to benefit Youth In Need, raising $9,450! The event has raised more than $70,000 for Youth In Need since it began six years ago.

**MAY**

- **Youth In Need was re-accredited by the Council on Accreditation (COA).** The agency-wide national re-accreditation, which occurs every four years, involves an in-depth self-review against best practice standards, an on-site visit by an evaluation team comprised of experts, and a subsequent review and decision by the COA accrediting body.

- **YIN-Fest**, Youth In Need’s annual staff appreciation event, celebrated and thanked staff for another amazing year of service. Among the celebrations were the annual service anniversary awards, the spirit competition and the Employee of the Year award. After reviewing dozens of nominations, the Board of Regents selected **Sherry Winford**, Janitor for the Montgomery County Head Start and Early Head Start program, as the 2016 Employee of the Year. Sherry’s nominator said that her role extends far beyond her title, which should be “Does everything we need and more!” She excels at supporting staff, offering honest advice and feedback, and helping others see different perspectives.

- **Youth In Need’s Head Start East** program held a “You Are Your Child’s Hero” dinner and health workshop for the program’s child care partners’ families. Sponsored by the UCLA Health Care Institute, the workshop raised health awareness among families, teaching families what to do when their child gets sick, how to eliminate emergency room visits and increase school attendance.

- **Youth In Need was proud to be the official 2016 charity partner for Race 13.1.** This was the inaugural year for the half marathon and 5K that began and finished at Missouri Research Park in St. Charles County. Runners had the opportunity to designate $10 of their registration fee to Youth In Need.

See Annual Highlights, page 5
JUNE
• Two weekends were dedicated to celebrating Pride in St. Charles and St. Louis, and Youth In Need celebrated at both. With a booth at the second annual Pride St. Charles, staff, friends and family handed out colorful beads with information attached about accessing services. Then, approximately 70 staff, friends and family braved the intense heat and showed some serious YIN pride in the St. Louis PrideFest parade.

• Youth In Need became the new meeting place for the St. Charles PFLAG chapter. PFLAG is the nation’s largest family and ally organization, uniting people who identify as lesbian, gay, bisexual, transgender and queer (LGBTQ) with families, friends and allies. The group meets at Youth In Need’s Boone’s Lick location monthly.

• The Transitional Living Program held its annual Celebration of Success event, where staff recognized youth for their many accomplishments in working toward independence. Milestones included high school graduations, college acceptances, attainment of employment and financial goals, program participation, as well as other positive life changes.

• Youth In Need was selected as a St. Louis Post-Dispatch Top Workplace for the fourth consecutive year! The Top Workplaces are determined solely on employee feedback secured through anonymous survey results, which measure both organizational health and how employees feel about their day-to-day jobs.

• National Safe Place named Karen Sieve, Youth In Need’s Safe Place Manager, Coordinator of the Year at the National Safe Place conference in Dallas.

• Youth In Need mourned the loss of dear friend and former client Mallory Smith. Mallory passed away at just 30 years old after a long illness. Arriving at Youth In Need when she was 16, Mallory’s life was a testament to the “power of potential.” She believed she was one of those kids who was “handed a bad deck of cards,” and for the first time in a long time, Mallory felt someone believed in her when no one else did. She enrolled in college and mentored youth in her church, using her life experiences to help connect with youth navigating their own crises. She graduated from Lindenwood, married Tim Smith in 2008, and went to work at Community Living where she helped people with disabilities. In 2010, Mallory and Tim’s son Kole was born, and in 2011, they met Shay, a 14-year-old in Youth In Need’s foster care program. They opened their doors and took her in, becoming Shay’s “forever family.” Mallory built a life full of faith, hope and love. “A large part of the reason I even had a shot at this life is because of the love Youth In Need poured into me,” Mallory has said. “It changed the way I thought about myself and others.” Youth In Need is forever grateful for having her in our lives.

JULY
• Youth In Need’s President and CEO Pat Holterman-Homes was named to the St. Louis Business Journal’s 2016 class of Most Influential Business Women. Of the nearly 200 nominations received, 25 women were honored in the 2016 class.

AUGUST
• Youth In Need held its 19th annual Golfing for Youth Benefit Tournament, presented by McCarthy Holdings, Inc., at Whitmoor Country Club in St. Charles. More than 250 golfers turned out despite the heat to participate in tournament play and raised a record $140,000 for Youth In Need’s programs.

• University City Children’s Center (UCCC) and LUME Institute honored Youth In Need with its “For the Love of Children” award at its annual community event. Each year, this award is presented to “special friends who believe in the mission and vision” of UCCC and LUME, and who “understand the importance of honoring the unique spirit of children and families in order to create a community that respects families and children and embraces the individuality of every child.”

SEPTEMBER
• More than 35 PNC volunteers spent an afternoon lending Youth In Need some significant sweat equity as part of the bank’s United Way of Greater St. Louis Day of Caring! Not only did volunteers assemble curriculum materials for Head Start classrooms, but they also spruced up the Monsanto Fund Science Discovery Garden.

OCTOBER
• Youth In Need held its annual staff United Way fundraising campaign, raising a record-breaking $28,045—an 11-percent increase from 2015! The United Way of Greater St. Louis’ annual fundraising campaign supports more than 170 local nonprofit organizations, including Youth In Need.
Youth Update

NOVEMBER

• Head Start East’s Meramec Center celebrated the opening of its new Early Head Start infant/toddler classrooms with an open house baby shower. Guests enjoyed tours of the center’s renovated classrooms and even brought shower gifts to help get the classrooms stocked for serving their littlest learners. The Meramec Center serves 24 children in its three new infant/toddler classrooms. The center has the capacity to serve a total of 54 children among its Head Start and Early Head Start classrooms. This is the first time since the center opened in 2002 that it has provided Early Head Start services.

• Youth In Need held its annual Thanks for Giving donor appreciation dinner at The Caramel Room at Bissinger’s. More than 80 donors attended the dinner, which is an opportunity for Youth In Need to extend its sincere thanks to the agency’s top donors for their support over the year. In addition, four special awards are given to supporters who have gone above and beyond in their advocacy for Youth In Need. The honorees were Erik and Carol Goldman as Outstanding Individual Partners, Laird as Outstanding Corporate Partner, The Employees Community Fund of the Boeing Company as Outstanding Community Partner and Fran Ventimiglia as the James A. Braun Champion of Children Award recipient. And for the first time, Youth In Need recognized the inaugural members of its Fountain of Youth legacy society, a society for members who have named Youth In Need in a planned gift, or a contribution that is arranged in the present and allocated at a future date. Those honorees included: Becky Beck, Jim and Pam Braun, Jim Holterman, Fran Ventimiglia and Jeff and Anita Viehmann.

DECEMBER

Community members worked hard to ensure each of the more than 10,000 children, teens and families Youth In Need served in 2016 had a memorable holiday season. Many local businesses, individuals, schools and community groups participated in the agency’s annual holiday drive, and volunteers collected and sorted toys for Youth In Need’s programs. Youth In Need also received a donation of 600 new coats from Soles4Souls and the St. Vincent DePaul Ascension Conference and 40 coats from DaVita Dialysis for the children and teens the agency serves. Craftsmen Cares donated 70 assembled bikes, helmets and locks to Youth In Need’s holiday drive as well. Local radio station 93.7 The Bull held its seventh annual Boatload of Toys drive at Bass Pro Shops in St. Charles, where radio personalities spent the weekend outside filling nine boatloads of toys for Youth In Need.

Matching Gifts Increase the Impact of Your Donation

Did you know that many companies match donations made by their employees to Youth In Need? Gifts from employees’ spouses and retirees may also qualify for a match.

Matching gifts from your employer are a great way to double your donation to Youth In Need!

If you volunteer at Youth In Need, your employer also may offer a volunteer grant program. Matching gifts and volunteer grants are an important source of revenue for the ongoing operation of Youth In Need and its programs.

Employee matching gift programs are corporate giving programs. Here’s an example. Let’s say you work for US Bank and donate $100 to Youth In Need. US Bank’s matching gift policy has a minimum gift requirement of $50 and matches at a 1:1 ratio. After you submit your matching gift form to your human resources department, US Bank will double your donation by also writing a check for $100.

Requesting a matching gift is normally a five-minute process which must be initiated by the donor (employee). Your employer will have you submit a paper form they provide or you will complete your request through an electronic submission process.

Many matching programs will allow for up to one year after you’ve made your donation to request a corporate match, so be sure to save your tax receipt. To find out if your company matches, contact your human resources department, and they can give you the specific details on your company’s process.
Youth In Need’s supporters donated more than $1.4 million in support of the agency’s programs and services in 2016. But they also gave an incredible amount of time and hundreds of thousands of dollars of donated goods to keep programs running at their best.

Volunteers
In 2016, 600 volunteers volunteered more than 9,000 hours in programs throughout Youth In Need. Independent Sector estimates the value of one volunteer hour is $24.14. Using this value, Youth In Need’s volunteers donated more than $215,000 worth of time and services in 2016.

Whether volunteers commit to a long-term project or just have a few hours to give, their impact is great. Last year, volunteers did everything from serving as part of Youth In Need’s Board of Directors, young professionals group and event planning committees, to enhancing the outdoor living space at the new Transitional Living Program group home, assembling hygiene kits for the Street Outreach Program, providing classroom support for Head Start and Early Head Start, mulching and weeding the grounds at the Scheidegger Family Center in St. Charles, completing electrical work at several satellite locations, washing and detailing the agency vehicles used to transport youth and making dinner for the youth at the Emergency Shelter. Whether the project was big or small, all of our volunteers touched the life of a child or family in some way.

In-Kind Donors
Having nearly 100 locations providing services to more than 10,000 children, teens and families means it takes many supplies to keep programs running smoothly. That’s a lot of toilet paper, construction paper and cleaning products.

Donors—everyone from individuals and businesses to schools and community organizations—have collected everything from toiletries and cleaning supplies to household items, clothing and school supplies for the children and families Youth In Need serves.

In 2016, supporters donated $519,000 in goods and services.

Thirty-four businesses and individuals participated in the annual Adopt-A-Class drive, collecting $13,074 in supplies and cash gifts, while more than 100 donors contributed to the holiday drive, raising $124,836 in items to enhance programs.

In addition, Youth In Need partnered with 93.7 The Bull for its seventh annual Boatload of Toys drive, which ensured that every program, child and family received some form of holiday assistance. The drive returned to the parking lot of Bass Pro Shops in St. Charles, where radio personalities camped out over three days to fill nine boats with toys and educational items for Youth In Need’s children and families.

Safe Place
As the largest provider of Safe Place in the country, Youth In Need partners with 880 mobile and stationary sites—including QuikTrip, Walgreens, Metro trains and buses, many fire departments, libraries, ambulances and individually owned businesses—to offer a temporary haven to children and teens in crisis. These youth friendly businesses are an entry point for youth to access any number of services at Youth In Need and throughout the community. In 2016, the St. Charles County Ambulance District (SCCAD) joined the program with 14 stations and 35 emergency vehicles, which expands accessibility for young people in all areas of St. Charles County. These businesses provided Safe Place help to 253 youth in serious crisis in 2016.

Youth In Need also partners with Behavioral Health Response (BHR) and the St. Louis County Children’s Service Fund to operate the St. Louis County Youth Connection Helpline. Similarly in St. Charles County, Youth In Need partners with BHR and the Community and Children’s Resource Board of St. Charles County to provide the St. Charles County Youth Connection Helpline. Both helplines offer callers immediate access to services for children and teens in times of crisis. In 2016, nearly 3,000 youth accessed help through phone calls, texts and online chats via these combined helplines.
Youth In Need relies on charitable support from the community to deliver much-needed services. The agency’s Children’s Partnership Program is one way community members offer support and enjoy annual sponsorship benefits along the way. We extend many thanks to Youth In Need’s 2016 Children’s Partners for their generous support!

2016 Children’s Partners Make a Difference

Principal Partner

JM FAMILY ENTERPRISES, INC.

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atb Technologies
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