**Youth In Need**

*Impact Report 2018*

- **3,750** youth received counseling services in office- and school-based settings
- **87%** of infants, toddlers and preschoolers met or exceeded age-appropriate developmental milestones
- **222** Youth in serious crisis found safety through Safe Place
- **878** Safe Place locations serve the St. Louis metropolitan region, with 2 new locations joining in 2018
- Counseling staff delivered more than **20,000 HOURS** of individual and group counseling sessions
- **750** community members volunteered in programs, while Head Start and Early Head Start parents volunteered **88,832** hours within their program
- **2,942** children and family members received educational, developmental and social service support to strengthen families and prepare children for Kindergarten
- **197** children with diagnosed disabilities in our inclusive learning environments
- **2,942** children and family members received educational, developmental and social service support to strengthen families and prepare children for Kindergarten
- **261** youth found a **SAFE HAVEN** at our emergency youth SHELTER
- **2,942** Head Start and Early Head Start served
- **87%** of infants, toddlers and preschoolers met or exceeded age-appropriate developmental milestones
- **100%** of youth developed critical life skills in our Transitional Living Program
- **Supporters donated $1,188,047 in goods and services, including school supplies, clothing and educational items
- **44** pregnant or parenting teens received Prenatal Care, Parenting Education and Counseling
- **2,942** children and family members received educational, developmental and social service support to strengthen families and prepare children for Kindergarten
- **Youth In Need served 8,067 children and youth in 2018**
- Donors gave more than **$1.7 MILLION** to support Youth In Need’s mission
- Our STREET OUTREACH PROGRAM transitioned **302 HOMELESS AND RUNAWAY YOUTH** to safety
- Youth In Need served 8,067 children and youth in 2018
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2018 Financial Report

Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Grants</td>
<td>$17,293,975</td>
</tr>
<tr>
<td>Government Contracts</td>
<td>$6,108,755</td>
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<tr>
<td>Contributions (including net special events)</td>
<td>$1,740,079</td>
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<tr>
<td>United Way</td>
<td>$564,500</td>
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<tr>
<td>Fees and Earned Income</td>
<td>$23,503</td>
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<tr>
<td>Miscellaneous</td>
<td>$2,873</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$25,733,685</strong></td>
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Expenses

<table>
<thead>
<tr>
<th>Program</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Early Childhood Programs</td>
<td>$16,068,033</td>
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<tr>
<td>Counseling</td>
<td>$2,459,561</td>
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<td>Transitional Living Program</td>
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<td>Emergency Shelter</td>
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<td>Foster Care Program</td>
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<td>Community Youth Development</td>
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<td><strong>Total Program Services</strong></td>
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<td>Management and General</td>
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<tr>
<td>Fundraising</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$25,527,328</strong></td>
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2018 Year-End Net Assets $7,026,908

Financials are based on audited results for the year ending Dec. 31, 2018. Audited results are from Youth In Need’s auditors Brown Smith Wallace, LLC.

Head Start Annual Report

As part of our grant with the U.S. Department of Health & Human Services, Administration for Children & Families, Youth In Need’s Head Start and Early Head Start programs produce an annual report of activities each year.

A full report of Youth In Need’s Head Start and Early Head Start enrollment and program activities will be online soon at www.youthinneed.org. Click on “News & Events” and then “Publications.”

Summary of Head Start and Early Head Start...by the Numbers

**Grant 10531 | Serving St. Louis City**
Early Head Start Enrollment: 82 children served
Parent Volunteers: 2 parent volunteers

**Grant 0007 | Serving St. Louis City and St. Louis County**
Early Head Start Enrollment: 155 children served
Parent Volunteers: 46 parent volunteers

**Grant 10153 | Serving St. Louis City and St. Charles, Lincoln, Warren and Montgomery Counties**
Head Start and Early Head Start Enrollment: 1,344 children served
Parent Volunteers: 1,110 parent volunteers
For 45 years, Youth In Need has been building on the strengths of children, youth and families so they find safety, hope and success in their lives. That’s a long time, and it’s humbling to think about the generations that have been helped over those years. The data—the “numbers”—are one clear way we can show the kind of impact this agency has across our region. In fact, some of those impressive statistics are on the front page of this report.

The numbers, though, are just a part of the story. The children and youth who are helped by Youth In Need—whether they are a 3-year-old in our Head Start program or a 20-year-old in our Transitional Living Program—are the true inspiration. They face very tough times. Homelessness, poverty, abuse and trauma are just some of the hardships and challenges they encounter on a daily basis, and yet they don’t quit. Their strength is extraordinary, and, with the right services at the right time, their success is inspiring.

I hope you will take a few moments to read our annual report. Thanks to a Board initiative, we expanded our efforts to help youth in our residential program after they strike out on their own. We also received a huge boost when more than 200 volunteers from Lowe’s descended upon four of our locations to upgrade and expand program facilities. When they left after just one day, Youth In Need had a new kitchen for youth to develop their cooking skills, a new rec room in our Emergency Shelter and so much more.

In 2018, Youth In Need helped more than 8,000 children and youth, and each one was and is indeed part of our family. They are the reason why the board, staff and management team stay focused on Youth In Need’s mission. And we know they are also why you, our community of supporters, so generously give your own time, talent and treasure in support of that mission. Thank you!

Anita Viehmann
2018 Board Chair
Our Year in Review

January

The Street Outreach Program moved to a new location in Maplewood, furthering efforts to better meet the needs of homeless youth more effectively. The location serves as the primary spot for outreach staff, including workspace, client space, laundry space and room for group activities. (Picture below.) The Lincoln County Resource Board funded a part-time therapist to work with elementary, middle and high school students in the Elsberry School District.

February

Youth In Need held its annual health and wellness fair, offering employees biometric, posture and vision screenings as well as spa relaxation sessions, mammograms and access to other health vendors. Melissa Chambers, Vice President of Head Start, was elected to the Governing Committee for the St. Louis Regional Early Childhood Council (RECC), which works to build a coordinated system promoting educational readiness and healthy development of young children, ages 0 to 8, in the St. Louis region, especially those in socioeconomically disadvantaged areas. Youth In Need’s Board of Directors formed a committee called LinkedYIN to find tangible ways to support youth as they transition into adulthood.

March

Celebration of Youth raised more than $515,000 in support of Youth In Need’s programs while honoring long-time Board member Tracy Mathis, an attorney at Lewis Rice and a member of the search committee that hired Jim Braun, who served as President and CEO for 25 years before retiring in 2012. (Picture below.)

April

Several staff attended the National Network for Youth’s National Summit on Youth Homelessness in Washington, D.C., focusing on how government agencies, policymakers, community leaders, service providers and other experts can partner together to prevent and respond to youth homelessness. Staff spent one day meeting with legislators and Congressional staff on Capitol Hill to educate them about youth homelessness in the St. Louis region. Federal Head Start monitoring reviewers spent five days reviewing Youth In Need’s Head Start program, including 139 child files, 42 classrooms and 20 center explorations. They spoke to Board members, Policy Council representatives, family advocates, teachers, home visitors, client families, program managers and administrators from Youth In Need and at childcare partner locations. The diversity of participants and the services provided to New Americans; providing diapers for home-based families; the agency’s investment in staff and the internal promotions of staff; and the relationships between Youth In Need and its partners were just a few things the reviewers cited as strengths.
May

Youth In Need celebrated staff at YIN-Fest, its annual employee appreciation event. Hundreds gathered to relax, eat, visit, play and celebrate. Among the celebrations was the much-anticipated Employee of the Year Award. The Board of Regents selected Karen Sieve, Housing Catalyst, as the 2018 Employee of the Year. ■ The LUME Institute named Jeannetta Wallace, Early Head Start Teacher at Academy Neighborhood Center, and Natasha Jackson, Assistant Center Manager at Academy, Early Educators of the Year at its annual early education appreciation event. LUME Institute provides professional development that gives teachers and families a deeper understanding of the whole child. (Picture below.) ■ Several Youth In Need staff volunteered with Operation Food Search’s Shop Out Hunger food drive, which supports shelters and food pantries in the St. Louis area. Youth In Need’s Runaway and Homeless Youth programs collected nearly 14 carts full of items in support of its programs. (Picture below.) ■ Youth In Need’s Young Professionals Group held its annual Trivia Night at the Maryland Heights Community Center, raising more than $5,000 and volunteering more than 45 hours to host the event! ■ JM Family Enterprises, Inc., a longtime Children’s Partner, suprised Youth In Need with a $50,000 donation in honor of the company’s 50th anniversary!

June

After 12 weeks of intensive training, Benson, a CHAMP Therapy Dog graduate and Humane Society rescue, and his human Danielle Harper, Therapist at the St. Louis County Counseling office, began working with select clients to support them and help them feel less anxious during sessions. (Picture above.) ■ Youth In Need added a Senior Inclusion and Equity Advisor to its staff. Ashwini Kherdekar, who previously worked as a Therapist in the Teen Parent Program, took on the new role, contributing to the overall strategy of the agency’s inclusion and equity efforts by coordinating all of the anti-bias antiracism workshops and serving as the lead on the team that is now auditing systemic and institutionalized racism within the agency. ■ Youth In Need was named one of the St. Louis Post-Dispatch’s Top Workplaces for the sixth consecutive year, ranking No. 25 out of 50 top mid-sized companies, up seven spots from 2017! ■ Head Start East held its second annual appreciation event for its childcare partners at the Missouri Botanical Garden, where staff honored nine infant-toddler teachers with Teacher of the Year awards. Youth In Need now partners with 10 early childhood education providers to deliver Early Head Start services to more than 340 children in St. Louis City and County. (Picture above.)
July

The Transitional Living Program (TLP) held its annual Celebration of Success event, where program staff recognized youth for their many accomplishments in working toward independence. Milestones included eight youth graduating from high school or completing their HiSET (High School Equivalency Test). Maintaining employment is one of the program goals, and 50 percent of the program youth didn’t attend the celebration because they were working! The program also recognized Jill Aul and Dee Meyer from the Ethical Society of Mid Rivers for their support of the program.

Chariots of Fire Customs, Iron Cross Liquor and Tattooed Lady Bar & Grill held its sixth annual Christmas in July motorcycle ride. More than 100 motorcycle enthusiasts rode from Moscow Mills to Elsberry and raised more than $4,300 to support families in the Lincoln County Head Start and Early Head Start program during the Christmas season.

YouthBridge Community Foundation awarded Youth In Need a $76,500 Think Big for Kids grant to fund the agency’s efforts to coordinate and integrate the region’s resources and services for at-risk youth. Through a network of service agencies, the coordinated youth entry model will significantly reduce youth homelessness and increase permanent housing for youth.

August

More than 200 employees from Lowe’s stores across seven states spent 1,200 collective hours in a single day volunteering their improvement skills at three Youth In Need facilities, as well as the Crisis Nursery and a local domestic violence shelter. The volunteer project totaled more than $500,000 in facility improvements for the three nonprofit organizations, including additional storage, a complete kitchen renovation, improved living spaces and a memorial garden at Youth In Need. All of this was part of Lowe’s Heroes, a national program that directs monetary resources and employee volunteer time to charitable causes within the Lowe’s markets. Employees also spent time sorting personal care items they then delivered to the three organizations. Youth In Need received hygiene kits with handwritten inspirational notes and boxes and boxes of personal care items. (Pictures top right.)

One of the largest charity golf tournaments in St. Louis, the 21st annual McCarthy Building Companies, Inc., Golfing for Youth Benefit Tournament, presented by Centene Charitable Foundation, drew more than 325 golfers and raised more than $170,000.

September

Youth In Need formed an anti-bias antiracism audit team to evaluate systemic racism in the agency. The audit team received training from Crossroads Antiracism Organizing and Training and is working to shape awareness of systemic racism and identifying internal barriers to change. They will create strategies to dismantle racism on all levels, help develop a new cultural identity based on anti-racist values, and redesign structures that share power in ways accountable to people of color and other oppressed groups. (Picture below.)
Community Involvement

Not only did Youth In Need’s supporters donate more than $1.7 million to the agency’s programs and services in 2018, but they also gave an incredible amount of time and more than $1.1 million of donated goods to keep programs running at their best.

Volunteers

In 2018, 750 volunteers volunteered more than 9,600 hours—that’s $224,000 worth of time and services!

Whether volunteers commit to a long-term project or just have a few hours to give, their impact is great. Last year, volunteers did everything from serving on Youth In Need’s Board of Directors and event planning committees, to enhancing outdoor spaces in programs, providing classroom support for Head Start and Early Head Start, washing and detailing agency vehicles and making dinner for the youth at the Emergency Shelter.

In-Kind Donors

With nearly 100 locations serving more than 8,000 clients, it takes many supplies to keep programs running smoothly. In 2018, supporters donated $1.1 million in goods and services: 48 businesses and individuals participated in the annual Adopt-A-Class drive, collecting $12,263 in supplies and cash gifts, while 129 donors contributed to the holiday drive, raising $468,763 in items to enhance programs.

Safe Place

As the largest provider of Safe Place in the country, Youth In Need partners with 878 sites to offer help to youth in crisis. An entry point for youth to access services at Youth In Need and throughout the community, these businesses provided Safe Place help to 222 youth in serious crisis last year.

Youth In Need also partners with BHR, St. Louis County Children’s Service Fund, Community and Children’s Resource Board of St. Charles County and St. Louis Mental Health Board to provide three helplines that offer callers immediate access to services. In 2018, nearly 15,000 youth accessed help by phone, text and online chat via these combined helplines.

October

Youth In Need was a 2018 winner of the Better Business Bureau (BBB) TORCH Awards for BBB Serving Eastern & Southwest Missouri & Southern Illinois. The TORCH Awards recognize businesses and charities that exemplify high ethics in their treatment of customers, employees and suppliers. Nine businesses and three charities were recognized in 2018.

November

Family, friends and colleagues of Jim Braun gathered at Eliot Unitarian Chapel in Kirkwood for the Jim Braun Memorial Recital to benefit Youth In Need. The recital, performed by Jim’s son Joel, honored Jim’s love of music and the agency he helped grow. Youth In Need’s annual Thanks for Giving donor appreciation dinner honored some special supporters—Rebeccah Bennett (picture right), Lowe’s Heroes, SAK Construction and Tom and Missy Palitzsch—as well as the members of its Fountain of Youth legacy society. Youth In Need purchased an eight-unit apartment building in St. John for its Supported Apartments Program that helps youth transition to independence.

December

Radio station 93.7 The Bull held its ninth annual Boatload of Toys drive at Bass Pro Shops in St. Charles, collecting toys, hygiene items, clothing and sporting goods for Youth In Need clients and programs. Many businesses, churches and community groups also collected wish list items for programs and youth during the holiday.
Youth In Need Children’s Partnership Program is one way community members offer support and enjoy sponsorship benefits along the way. We extend many thanks to Youth In Need’s 2018 Children’s Partners for their generous support!

**Principal Partner**

![JM Family Enterprises, Inc.]

**Champion Partners**

- Jerry & Mary Beth Daniels
- 93.7 The Bull
- Laird Technologies

**Trustee Partners**

- Bob and Mary Beth Kalinich
- Commerce Bank
- Connectria

**Guardian Partners**

- Anovon Manufacturing
- Midland Bank
- PQ Corporation

**Patron Partners**

- Brown Smith Wallace
- Constructive Playthings
- Enterprise Bank & Trust
- Patricia Hernandez
- Danny and Pat Hommes
- Rob and Cathie Muschany
- Rusty and Amy Putzler
- RubinBrown
- Thomas Realty Group, LLC
- Tricia and Nathan Vineyard
- Breck and Ruth Ann Washam
- Jackie Yoon